

## Katherine González

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**From:** Nicolas Claude <nicolas.claude@nuevopudahuel.cl>  
**Sent:** lunes, 11 de junio de 2018 18:33  
**To:** Raphael Pourny  
**Subject:** RV: Meeting with MOP

Atentamente

Nicolas Claude

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**De:** Nicolas CLAUDE  
**Enviado el:** jueves, 03 de septiembre de 2015 23:47  
**Para:** NOTEBAERT Nicolas (nicolas.notebaert@vinci-airports.com) <nicolas.notebaert@vinci-airports.com>; Laurent GALZY (Laurent.GALZY@adp.fr) <Laurent.GALZY@adp.fr>; Frédéric DUPEYRON (frederic.dupeyron@adpmanagement.com) <frederic.dupeyron@adpmanagement.com>; 'Fabbri Corrado' <C.Fabbri@Astaldi.com>; PELISSIE DU RAUSAS Christophe (christophe.pelissiedurausas@vinci-concessions.com) <christophe.pelissiedurausas@vinci-concessions.com>; ALBERT-LEBRUN Pascale (pascale.albert-lebrun@vinci-airports.com) <pascale.albert-lebrun@vinci-airports.com>; Patrice BASTID <patrice.bastid@adpmanagement.com>  
**CC:** Raphael POURNY <raphael.pourny@nuevopudahuel.cl>; Emmanuel COSTE <emmanuel.coste@adpmanagement.com>; Astrid Tran Ba Huy (astrid.tranbahuy@vinci-airports.com) <astrid.tranbahuy@vinci-airports.com>  
**Asunto:** Meeting with MOP

Dear All,

We were called this evening to a meeting with MOP and Eduardo Abedrapo the concession coordinator.

The meeting was triggered by Eduardo Abedrapo, who understood during our meeting this morning that we would increase the parking rates. The increase is the result of applying VAT to the maximum rates of our BALIs which are equal to the existing rates at the airport, themselves including VAT.

The Minister clearly stated at the beginning of the meeting that all rates in the BALIs are VAT inclusive and that as such it was not possible to increase the car park rates given that they are already at the maximum.

We have strongly opposed such interpretation and underlined that nowhere in the regulation it is clearly stated that all rates are VAT inclusive, that there are significant precedents showing that maximum rates are without VAT (SCL regulation) and we insisted on the tremendous impact such interpretation would have on the project.

Finally MOP mentioned that it was absolutely clear for them that the maximum rates for the car park, which is the only one applying to the final individual consumer, had to be considered as a maximum rate including IVA, and that the case of the aeronautical rates applying to airlines and freight operators had to be reviewed to confirm the with or without VAT option.

All our previous assessments are stating that the Balis rates are without VAT. We are preparing our arguments and come back to the MOP this Friday.

The car park case is clearly a strong political issue. Applying VAT to the maximum rates of our regulation would clearly lead to a confrontation scenario with MOP due to the sensitivity of the issue.

As such the proposal is **not to increase the rates of the carpark on Oct 1st** and to consider that for this specific case VAT will not be added on October 1st to the maximum rates, reserving our rights to increase the rates later on, depending on the conclusion of the fiscal and regulatory analysis to be done in the short term.

We will keep you posted on the evolution of the situation.

Please also note that the subject of the rates increases has reached the medias and that we are receiving clarification requests from them.

We will probably have to take a public position in the media shortly to clarify the framework related to our rates increases.

Regards

Nicolas Claude